

# City of New Bedford's Homeless Service Provider's Network



**Looking at the FY2023 CoC Funding Round**



Collaborative Applicant  
Office of Housing & Community Development

# DISCUSSION OVERVIEW

1. CoC Competition Basics
2. HUD's Policy and Program Priorities
3. Available Funding
4. The Process
5. Ranking Recommendation



# 1. CoC Competition Basics

- The application is broken down into three main sections: individual project applications, a priority listing (the ranking) and an overall, coc system-wide collaborative application.
- The collaborative application is rigorously scored, question by question. Questions around governance and strategic planning, along with system performance are of greatest importance and realize highest point values.
- CoC's are evaluated based on their ability to demonstrate that they are advancing HUD's priorities and strategically moving toward eliminating homelessness.
- Just as HUD has done over the past few years, data and performance measurement of the CoCs homelessness response (such as with system performance measures that consider length of time homeless, etc.) at the project level and in the aggregate—are increasingly relied upon to determine the effectiveness of the CoC's work and its worthiness for funding.
- The FY2023 Continuum of Care Program Competition NOFO (Notice of Funding Opportunity) was released on July 5, 2023 and the application deadline is due September 28, 2023.



# 1. CoC Competition Basics

- As in years past, this year's accelerated timeframe also includes a series of internal deadlines which HUD requires be met including the final posting of the completed application for the public after the CoC has voted to accept it.
- In addition to the funding for renewal applications, this year both DV Bonus and CoC Project Bonuses have been made available.
- Project Applications were solicited through an RFP publicly announced on August 1<sup>st</sup> and due on the 14<sup>th</sup>.
- The CoC must notify project applicants if their application will be included in the CoC Consolidated Application submission 15 days prior to the deadline (outside of esnaps).
- HUD is continuing its two-tier funding process similar to previous years.



## 2. HUD's Policy and Program Priorities

- Ending Homelessness for all persons.
- Working with an Equity Lens.
- Authentic Inclusion of Persons with Lived Experience.
- Reducing Unsheltered Homelessness.
- Improving System Performance.
- Using a Housing First Approach.
- Partnering with Housing, Health and Service Agencies.



# 3. Available Funding

## Overview

Opportunities through HUD's CoC funding include the following:

- **Renewal Projects**

All current CoC projects are eligible to apply for renewals in this FY 2023 round. An RFP was issued on July 1<sup>st</sup> for renewal projects. After undergoing an internal monitoring review and a performance evaluation review by the HSPN's Performance Review Committee (PRC), the CoC membership now votes on the PRC's ranking recommendation.

- **New Projects**

The CoC can also rank new projects that meet HUD's project criteria. This year two new projects were submitted. New Projects can be funded with CoC Bonus Funding, DV Bonus Funding or Reallocation dollars that shift funds from one or more existing projects that may be underperforming in order to create a new project or a new expansion of a project. (Reallocation doesn't decrease the CoC's overall funding cap. This year, the PRC is recommending a reallocation of funding.

- **CoC Planning**

In previous funding rounds, the New Bedford CoC has applied for and received funding for planning. This year the planning grant is being proposed to renew last year's planning grant that funded a data specialist.



# So how much funding is available for New Bedford from the FY2023 CoC grant?



# 3. Available Funding

PPRN	ARD
<b>Est.Pro Rata Need.</b> This is the amount HUD calculates as being available to the CoC.	<b>Annual Renewal Demand.</b> This is the amount it would cost to only renew what we have already.
<b>\$2,602,798</b>	<b>\$2,019,330</b>



# 3. Available Funding

PPRN	ARD	TIER SYSTEM		CoC BONUS	DV BONUS
<b>Est. Pro Rata Need.</b> This is the amount HUD calculates as being available to the CoC.	<b>Annual Renewal Demand.</b> This is the amount it would cost to only renew what we have already.	<b>Tier 1</b> 93% of the ARD. This year, because Tier 1 is set at 93%, not all renewal projects can fit into this first tier, thus ensuring some will be at risk of cuts.	<b>Tier 2</b> The difference between Tier 1 and the maximum amount of renewal, reallocation and CoC Bonus funds the CoC can apply for excluding planning grant.	<b>CoC Bonus.</b> HUD sets the amount every year based on what it receives through Congress.	<b>Domestic Violence Bonus.</b> HUD has again offered a special bonus for DV related projects.
\$2,602,798	\$2,019,330	\$1,877,977	\$323,549	\$182,196	\$260,280

\* This year, HUD is allowing just 93% of all first-time renewals to be included in Tier 1.



# 3. Available Funding

PPRN	ARD	TIER SYSTEM		CoC BONUS	PLANNING
<b>Est. Pro Rata Need.</b> This is the amount HUD calculates as being available to the CoC.	<b>Annual Renewal Demand.</b> This is the amount it would cost to only renew what we have already.	<b>Tier 1</b> 93% of the ARD. This year, because Tier 1 is set at 93%, not all renewal projects can fit into this first tier, thus ensuring some will be at risk of cuts	<b>Tier 2</b> The difference between Tier 1 and the maximum amount of renewal, reallocation and CoC Bonus funds the CoC can apply for excluding planning grant.	<b>CoC Bonus.</b> HUD sets the amount every year based on what it receives through Congress.	<b>Added Funds</b> This funding is only permitted for planning purposes. It does not get ranked within the tiers.
\$2,602,798	\$2,019,330	\$1,877,977	\$323,549	\$182,196	\$130,140



# 3. Available Funding

PPRN	ARD	TIER SYSTEM		CoC BONUS	PLANNING
<p><b>Est.Pro Rata Need.</b> This is the amount HUD calculates as being available to the CoC.</p>	<p><b>Annual Renewal Demand.</b> This is the amount it would cost to only renew what we have already.</p>	<p><b>Tier 1</b> 93% of the ARD. This year, because Tier 1 is set at 93%, not all renewal projects can fit into this first tier, thus ensuring some will be at risk of cuts.</p>	<p><b>Tier 2</b> The difference between Tier 1 and the maximum amount of renewal, reallocation and CoC Bonus funds the CoC can apply for excluding planning grant.</p>	<p><b>CoC Bonus.</b> HUD sets the amount every year based on what it receives through Congress.</p>	<p><b>Added Funds</b> This funding is only permitted for planning purposes. It does not get ranked within the tiers.</p>
<b>\$2,602,798</b>	<b>\$2,019,330</b>	<b>\$1,877,977</b>	<b>\$323,549</b>	<b>\$182,196</b>	<b>\$130,140</b>



# How will this work in New Bedford?



# 4. The Process

## Three Parts...

In order to compete with everyone else across the country, there are **THREE** separate parts of the application for which this Continuum is responsible:

- Project Listing
- Collaborative Application
- Project Application

**The City of New Bedford is the “Collaborative Applicant” representing the Continuum and as such, is responsible for submitting the complete CoC application on behalf of the whole Continuum...**



## 4. The Process

### HOWEVER...

Unlike many other grants, the CoC's Collaborative Application is a **reflection of performance and strategy over the course of an entire year** and is *not* simply a proposal to do something. Largely it's a reflection of  
DATA | PERFORMANCE | PROCESS.

The Collaborative Application is all about our *community's* response to housing crises and our entire system—proactive and reactive—in moving the needle forward to end homelessness for everyone. It is a **reflection of every part of the CoC**.



# 4. The Process

## Benchmarks...

- Program Registration confirmed/completed by the city
- HUD releases the FY2023 NOFO
- The City's OHCD issues an RFP for new and renewal projects consistent with the NOFO
- Proposal Application deadline
- Threshold Application Review is conducted by the City's OHCD
- Application Review/Ranking is conducted by the HSPN Performance Review Committee (PRC)
- PRC presents its recommendation to the HSPN for a vote.
- Notifications: to applicants are made and ranking results are posted at [www.nbhspn.com](http://www.nbhspn.com)
- Project Applications are entered into esnaps—the online grant system
- The CoC Committee works with the City in developing the Collaborative Application
- All materials are uploaded to the [www.nbhspn.com](http://www.nbhspn.com) website for review then submitted to HUD by the City's goal submission date
- HUD Submission Deadline



# 4. The Process

## Undertaking the review...

- **City's OHCD Staff reviews all applications submitted**  
Reviews of all new, renewal and reallocation applications using standardized scoring sheets and ensures completeness of threshold criteria.
- **The HSPN's Performance Review Committee is convened**  
Members: Joe Lopes, Darlene Spencer, Zach Boyer, James Reid, Cynthia Wallquist, Jennifer Clarke and Joe Maia.
- **General responsibilities of the PRC:**
  1. **Review all applications for funding**  
Review any new project submittals, proposed reallocations and existing CoC Programs that are slated for renewal.
  2. **Evaluate and assess the proposals** in light of the Continuum's existing needs and gaps, as well as the funding HUD will make available.
  3. **Make a recommendation for a slate of projects to be funded in order of priority** and by tier in accordance with HUD funding criteria.



# 4. The Process

## Reviewing the project applications...

- Projects are evaluated on the following criteria:
  - ✓ Health Partnerships
  - ✓ Racial Equity/Inclusivity Measures
  - ✓ Authentic incorporation of those with lived experience
  - ✓ Extent to which it prioritizes serving chronically homeless
  - ✓ Extent to which it employs a housing first model
  - ✓ Applicant's performance against plans and goals
  - ✓ Timeliness standards
  - ✓ Applicant's performance in assisting program participants achieve and maintain independent living and its record of success
  - ✓ Financial management accounting practices
  - ✓ Timely expenditures
  - ✓ Agency capacity
  - ✓ Eligible activities



## 4. The Process

### Reviewing the project applications

- Projects are evaluated on the following criteria:

✓ Extent to which the project fills a gap within the CoC, improves the CoC's ability to end homelessness and does/can improve the overall performance of the Continuum.

- ✓ Financial
- ✓ Timeliness
- ✓ Age
- ✓ Eligibility





So what is the PRC's ranking recommendation for FY2023?



## FY2023 PROPOSED COC RANK AND ORDER OF PROJECTS

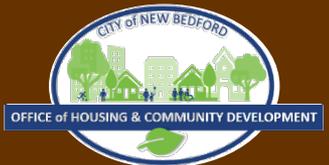
RANK	PROJECT NAME	PROJECT TYPE	SCORE	ACCEPTED or REJECTED	FUNDING REQUESTED	FUNDING RECOMMENDED
1	THE CALL COORD ENTRY <i>Catholic Social Services</i>	SSO	94	ACCEPTED	\$ 50,000	\$ 50,000
2	THE CALL COORD ENTRY EXP <i>Catholic Social Services</i>	SSO	REALOC.	PRODUCT of REALLOCATION	N/A	\$ 70,352
3	HMIS NEW BEDFORD <i>City of New Bedford</i>	HMIS	93	ACCEPTED	\$ 74,524	\$ 74,524
4	GREEN LIGHT PROJECT (NEW) <i>PACE</i>	PH - PSH	92	ACCEPTED	\$ 134,849	\$ 134,849
5	FAMILY PRESERVATION PROGRAM <i>SEMCOA</i>	PH - PSH	91	ACCEPTED	\$ 411,708	\$ 411,708
6	STEP UP <i>PAACA</i>	PH - PSH	88	ACCEPTED	\$ 316,917	\$ 316,917
7	WELCOME HOME <i>Steppingstone</i>	PH - PSH	82	ACCEPTED	\$ 308,815	\$ 308,815
8	PORTICO <i>Catholic Charities</i>	PH - PSH	71.5	ACCEPTED W/ REALLOCATION	\$ 725,211	\$ 510,812
<b>TOTAL TIER 1</b>						<b>\$1,877,977</b>
9	PORTICO <i>Catholic Charities</i>	PH - PSH	71.5	ACCEPTED W/ REALLOCATION	<i>(Part of above)</i>	\$ 105,617
10	STEP UP RRH (NEW) <i>PAACA</i>	PH - RRH	70	ACCEPTED	\$ 105,600	\$ 105,600
11	PRISM <i>Catholic Charities</i>	PH - PSH	64.5	ACCEPTED W/ REALLOCATION	\$ 132,155	\$ 112,332
<b>TOTAL TIER 2</b>						<b>\$ 323,549</b>
New Bedford Preliminary Pro Rata Need						\$ 2,602,798
New Bedford Estimated Annual Renewal Demand (ARD)						\$ 2,019,330
Amount Available for Tier 1						\$ 1,877,977
<b>Total Amount Being Requested for Tier 1</b>						<b>\$ 1,877,977</b>
Difference Between ARD and Tier 1						\$ 141,353
Amount Available for CoC Bonus						\$ 182,196
Amount Available for Tier 2						\$ 323,549
Amount Available for DV Bonus						\$ 260,280
Amount Available for Tier 2 plus DV Bonus						\$ 583,829
<b>Total Amount Being Requested for Tier 2 plus DV Bonus</b>						<b>\$ 323,549</b>



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